
Minority Business Assistance Center Program

Question-and-Answers

March 22, 2019



Development
Services Agency

Questions and Answers

Question (Toledo Region): Confirmation of the award notification date?

Answer: The award notifications will be announced on May 15th as reflected in the RFP.

Question (Columbus Region): For current grantees, when does the advisory board need to be in place?

Answer: For all applicants, the advisory board must be in place by July 1, 2019.

Question (Cincinnati Region): Are MBAC Directors able to serve as the advisory board chairman?

Answer: No, the MBAC Director is not able to serve as the advisory board chairman.

Question (Toledo Region): What is the intent of the Contract Submission Key Performance Measure (KPM)?

Answer: The 2020-2021 contract period will be used to benchmark the number of contracts MBAC advisors provide MBAC Clients with contract submission assistance.

Question (Toledo Region): Is this KPM replacing the Contract Award from the previous period?

Answer: Yes

Questions and Answers, continued

Question (Youngstown Region and Cincinnati Region): What is the Budget for the 2020-2021 grant period?

Answer: There is not an increase in the budget from 2018-2019. The amount is \$2,250,000.

Question (Toledo Region): How will the Capital Infusion KPM be evaluated?

Answer: Capital Infusion will include any and all capital resources made available to the MBAC Client.

Question (Akron Region): Does this include buildout options?

Answer: Yes, any capital or resource that is used to grow the business, is allowable.

Question (Toledo Region): How are indirect costs captured?

Answer: The MBAC grant budget does not include a federal line item and indirect costs are not captured.

Question (Cincinnati Region): Does the library have to be a dedicated space stocked with books?

Answer: No, it does not have to be a physical library, but a location with access to resources.

Questions and Answers, continued

Question (Toledo Region): The map from the previous map had shaded areas denoted as primary regions, the current map (Attachment #5) does not. Are the primary and secondary regions changing?

Answers: For the 2020-2021 grant period, the counties highlighted are where the center has a satellite office within the region. Each region must provide justification for the counties with the highest concentration of effort and energy within the submission.

If there is a specific location sought as a satellite location, it must be included in the submission for consideration as part of the evaluation process.

Question (Cincinnati Region): What types of contracts should be included with the submission?

Answer: Contracts related to individuals who are not part of the host entities staff who are providing counseling services to MBAC Clients.

Question (Cincinnati Region): How are jobs created and job retained captured?

Answer: Each center will provide survey the MBAC Client list and based on the responses, this is the information provided.

Questions and Answers, continued

Question (Akron Region): How do we capture the costs associated with non-essential MBAC personnel?

Answer: By listing all individuals who contribute time and/or resources to the MBAC are captured on the Key Personnel Worksheet (Attachment #1)

RFP Submission

Response Submission:

- Email: ohiombac@development.ohio.gov
- Subject: MBAC RFP – Proposed Region
- By: 5:00 p.m. April 26, 2019

NOTE: Responses received after 5:00 p.m., will not be accepted.